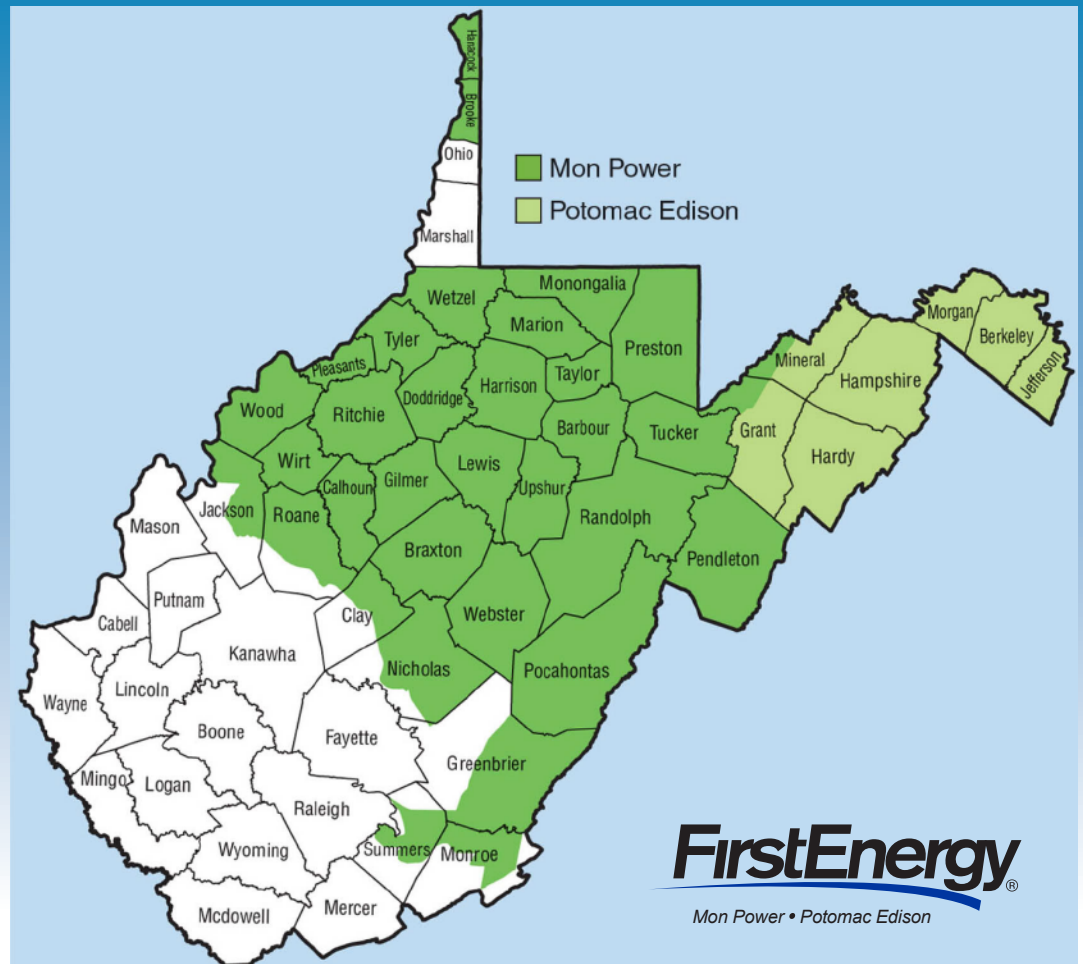


LIGHTING FOR BUSINESS INCENTIVE PROGRAM

QUICK REFERENCE CARD

Save money,
reduce your
energy use
and get paid
to do it!



FirstEnergy
Mon Power • Potomac Edison

PROGRAM

Mon-Power and Potomac Edison non-residential customers in West Virginia

This program is intended for use with energy efficiency lighting projects, both new construction and retrofit.

www.energysaveWV.com

INCENTIVES

5¢ per kWh savings or the measure cap as described on second page for interior and exterior lighting

LIMITS/REQUIREMENTS

- All lighting projects require pre-approval prior to the purchase and installation of equipment.
- All Solid State Lighting (LED) fixtures and lamps must either have the ENERGY STAR label, or be listed on the Design Lights Consortium Qualified Products List (QPL), or meet the energy efficiency requirements set forth in either of those specifications. *Non-listed products require company evaluation, call for details.*
- Incentives are limited to the total equipment cost, excluding taxes.

FOR MORE INFORMATION

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*All programs are
subject to change
without notice.*

Effective December 1, 2016, the Lighting for Business Incentive Program is available to Potomac Edison and Mon Power customers. **Incentives are based on the lower of 5¢ per kWh for first year savings or incentivized equipment cost.** Additional caps for specific equipment types are provided below.

Measure Type	Examples of Qualifying Equipment*	Incentive Caps
CFL Fixtures	GU24/pin base wired including globes, wall sconces, cans, etc.	\$20/fixture
CFL Lamps	pin or screw base	\$3/lamp or cost of lamp
Lighting Controls (Daylight and Occupancy sensors)	on/off, dimming, wall plate/remote/fixture-mounted, time clocks, switching controls	No additional cap
Linear Fluorescent T8&T5	fixtures and/or lamps including recessed, troffer, high bay, low bay, etc. Can include 2', 3', 4', 8'	No additional cap
Linear LED	fixtures and/or lamps in lieu of linear fluorescent equipment options, including surface mount integrated panel equipment	No additional cap
Exit Signs	replace/retrofit incandescent or fluorescent with LED	\$23/sign
LED Fixtures External	fixture wired for exclusive use with LED lamps and external applications	\$220/fixture
LED Fixtures Internal	fixture wired for exclusive use with LED lamps and internal applications, generally excluding linear type options	\$55/fixture
LED Traffic Signals	LED signals replacing incandescent (traffic or pedex)	\$90/signal
LED Lamps	LED lamp only, covering non-linear lamp options such as A19, R20, PAR20	\$20/lamp
LED Reach In Refrigerator/Freezer Lights	replacing linear fluorescent T8 or T12 case lamps	\$75/door
Street & Area Lighting		\$220/fixture

*Examples of qualifying equipment are subject to change